

**inside**

**BILD RENOVATION AND CUSTOM HOME AWARDS** | **BILD'S ADVOCACY**

**THE VOICE OF THE GTA'S HOME BUILDING AND DEVELOPMENT INDUSTRY**



**SPRING/SUMMER 2020  
VOL. 19, ISSUE 1**

# **toronto****builder**

[www.bildgta.ca](http://www.bildgta.ca)

## **INDUSTRY LEADERSHIP DURING COVID-19**

**EDUCATION**

**COMMUNICATION**

**RECOVERY  
PLAN**

**ADVOCACY**

**BUSINESS  
CONTINUITY**

**GOVERNMENT  
RELATIONS**







# FEED BACK

## WE'D LOVE TO HEAR FROM YOU!

Letters to the editor, article suggestions, columns, topics and your opinions are all welcome and encouraged. We'd also love to know about your charitable activities. Please nail us a notice, saw us a yarn, measure us a metre of your thoughts. We'll print the best ones in the next issue.

Contact John Provenzano,  
BILD Communications and  
Media Relations Manager  
Tel: 416-644-3912

[jprovenzano@bildgta.ca](mailto:jprovenzano@bildgta.ca)

Published two times a year for the  
**Building Industry and Land Development  
Association (BILD)**  
20 Upjohn Road, Suite 100  
North York, ON M3B 2V9  
Tel: 416-391-3445 or 416-391-HOME (4663)  
Fax: 416-391-2118  
[www.bildgta.ca](http://www.bildgta.ca)

Published by  
**NAYLOR**  
ASSOCIATION SOLUTIONS

1200 Portage Avenue, Suite 200  
Winnipeg, MB R3G 0T5  
Tel: 1-800-665-2456  
Fax: 204-947-2047  
[www.naylor.com](http://www.naylor.com)

**Group Publisher:** Kim Davies  
**Project Manager/Sales Manager:**  
Angela McDougall  
**Editor (BILD):** John Provenzano  
**Editor (Naylor):** Andrea Németh  
**Book Leader:** Maria Antonation  
**Sales Representatives:**  
Tracy Goltsman, Ralph Herzberg,  
Brian Hoover, Angela McDougall,  
Robyn Maurant, John O'Neil,  
Amanda Rowluk, Lana Taylor,  
Norma Walchuk

**Project Coordinator:** Alana Place  
**Layout & Design:** Sunny Goel  
**Design Elements (BILD):** Tavon Forrest  
Canadian publication mail agreement  
# 40064978

©2020 Naylor (Canada) Inc. All rights reserved. The contents of this publication may not be reproduced by any means, in whole or in part, without the prior written consent of the publisher.

PUBLISHED JUNE 2020/GTH-B0120/5672

COVER PHOTO: TAVON FOREST/[SHUTTERSTOCK.COM](https://www.shutterstock.com)

## FEATURES

**12 | BILD's Advocacy Team Responds Quickly to Position the Industry for Post COVID-19 Recovery**

**16 | BILD Renovation and Custom Home Awards Recognize Innovation, Quality and Customer Service**

**25 | Residential and Non-Residential Construction will Lead the Economic Recovery**

**26 | BILD's Integrated Communications and Advocacy Approach Impacts the Reputation of the Industry**

**28 | The Building Industry Gives Back to the Community During COVID-19**



## ASSOCIATION INFORMATION

**7 | Chair's Message**

**9 | President's Message**

**35 | Marketing Partners and Corporate Sponsors**

**36 | New Members**

## MARKET TRENDS

**30 | Altus GTA Market Update**

**43 | 2020 Suppliers Guide**

**45 | BILDers' Toolbox**

**46 | Index to Advertisers**

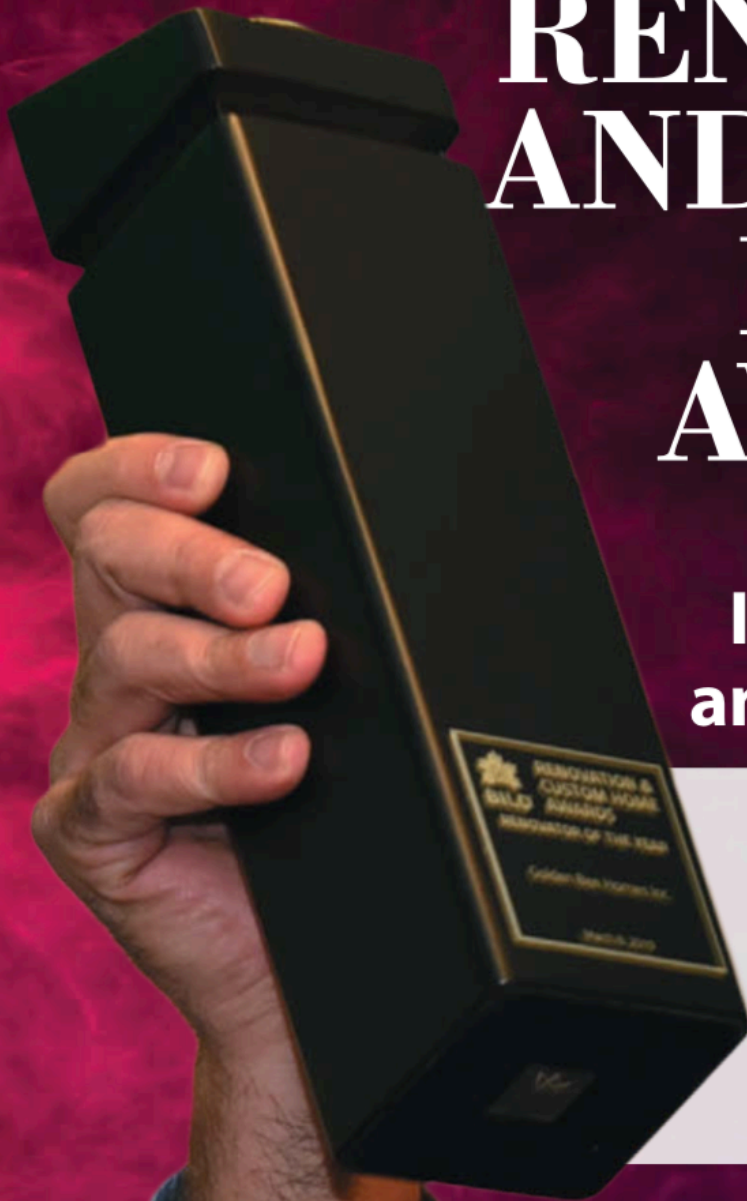


# BILD RENOVATION AND CUSTOM HOME AWARDS

**Recognize  
Innovation, Quality  
and Customer Service**

**E**ach year, the top renovators and custom home builders in the GTA are recognized by BILD at our annual industry luncheon.

Given the environment as we all hunkered down in the battle against COVID-19, this year's Renovation and Custom Home Awards were "handed out" on April 8 via video conference. The awards were created in 1999 to recognize the profession's innovation, quality of work, customer service and industry leadership.







A record 117 submissions were received in 25 categories that included Best Overall Space, Best Overall Renovation, Best Overall Custom Home, Custom Home Builder of the Year and the coveted Renovator of the Year award. All submissions were evaluated by 28 industry professionals who served as volunteer judges.

This year, the prestigious Renovator of the Year award went to Eurodale Design + Build for their commitment to customer service and their contribution to the overall image of the renovation industry. Eurodale Design + Build also won Best Innovative Renovation.

Client surveys showed that Eurodale's customers were impressed with the renovator's quality workmanship and professionalism. True to the RenoMark brand, Eurodale clients were provided with a warranty for the work done and clients felt that the renovator went out of its way to deliver an outstanding project with excellent service and follow up.

The award for Custom Home Builder of the Year went to Luxor Home Corporation. Luxor Homes clients felt that the builder went above and beyond to provide great quality of work and outstanding customer service. Luxor Home Corporation also won Best Custom Home Kitchen.

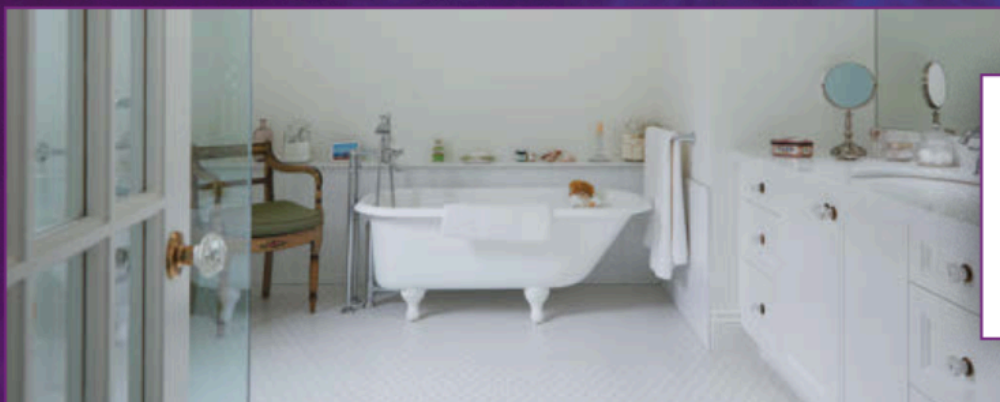
Profile Custom Homes won the Best Overall Custom Home award for their project in Mississauga using a modern design that blends indoor and outdoor living areas. They also won Best Custom Home over \$2 million, Best Custom Home Washroom, and Best Renovation (no addition) over \$500,000.

Best Overall Renovation went to Carmelin Design + Build. They also won Best Condominium Renovation under \$200,000, and Best Renovation (No addition) under \$250,000. Both projects included colour features in the kitchens and expertly oriented large windows for maximum natural light.

Lifestyles by Barons Inc. won Best Overall Space Renovation which included attention to subtle tones in stone and tile work. Lifestyles by Barons Inc. also won Best Basement Renovation over \$125,000, and Best Washroom Renovation.

This year's winners exemplify the quality, innovation, creativity and integrity that homeowners can expect when working with professional RenoMark renovators and custom builders. All award winners are members of the national RenoMark program, which connects homeowners with professional renovators who have agreed to abide by a renovation-specific Code of Conduct.

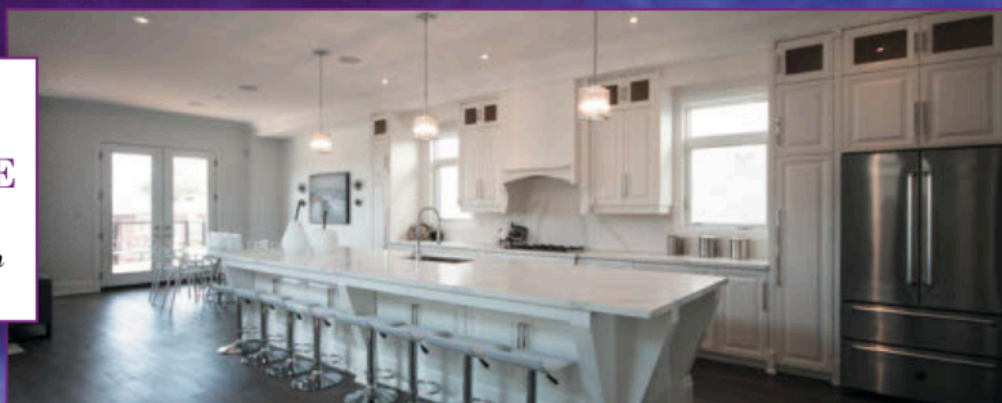
A complete list of winners can be found at [renomark.ca](http://renomark.ca) **TB**



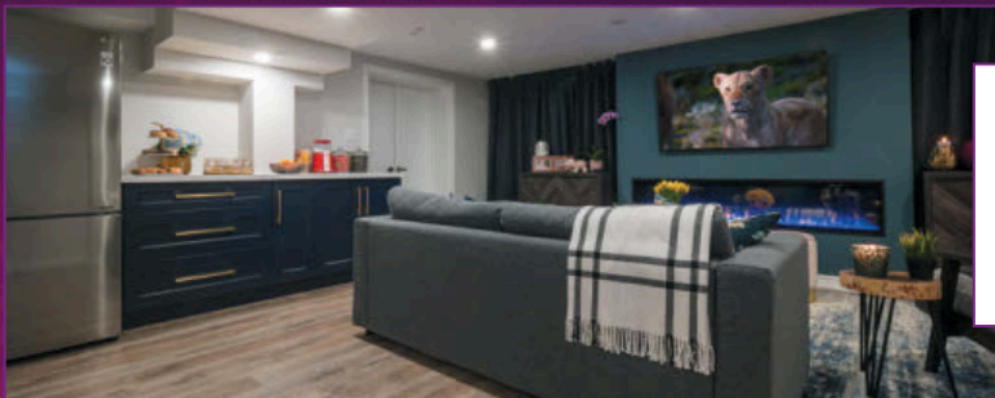
**RENOVATOR  
OF THE YEAR**  
*Eurodale Design Build*

**CUSTOM HOME  
BUILDER OF THE  
YEAR**

*Luxor Home Corporation*



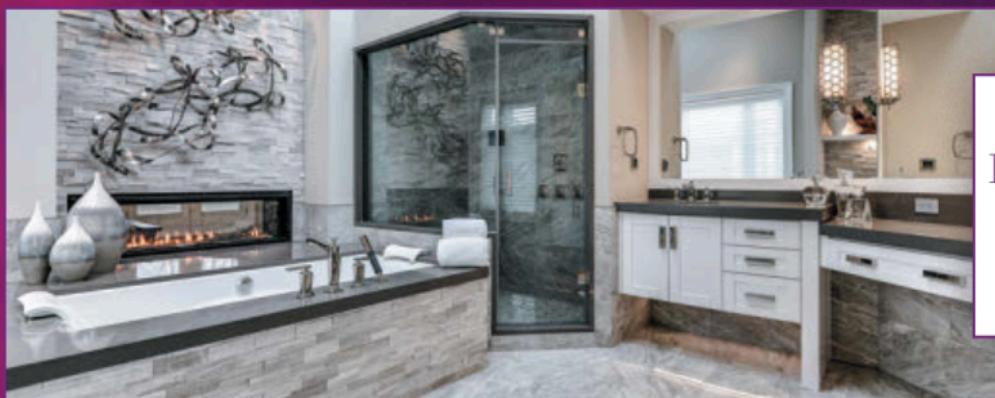




**BEST BASEMENT  
RENOVATION  
UNDER \$125,000**  
*Penguin Basements*

**BEST BASEMENT  
RENOVATION  
OVER \$125,000 AND  
BEST OVERALL  
SPACE**

*Lifestyles by Barons*



**BEST WASHROOM  
RENOVATION**

*Lifestyles by Barons*

**BEST KITCHEN  
RENOVATION  
UNDER \$100,000**

*Wallzcorp*

